

The Seattle Times

NewHomes

SATURDAY

THE BENTLEY HOUSE | issaquah

Bids accepted on condos in gated community

The sales team at The Bentley House, a newly opened gated enclave with a Sammamish Valley-vista setting, believes the value of each of the 45 condominiums is priceless.

That's why they're inviting buyers to set their own price.

During this weekend's open tours of The Bentley House's two-bedroom homes, the Statesman Group is hosting an exclusive silent and confidential bidding opportunity for potential buyers eager to design their own pricing offers. This private-bid sale is open through Oct. 31.

It's like nothing Issaquah-area homebuyers have experienced before, says Statesman Group spokesman Jon Skipworth.

"This is going to change the way we are selling real estate," Skipworth says of his privately owned employer, which offers condominium and resort communities and active senior village living throughout Canada and the U.S.

"It allows homebuyers to bid a price they feel comfortable with," he says. "We invite guests to tour our model suites and show homes, ask questions and determine which suite is the best fit for them — because each one is unique. After registering, homebuyers receive a confidential bidder number, and we invite them to make a private,



silent offer on a particular home, or make a list of their preferred homes. At the end of the month, we will review all offers and determine which are accepted.

"The momentum is already taking hold based on more than a dozen reservations we now have at The Bentley House," he says.

Early guests have been drawn to The Bentley House by what sets it apart from other residential choices, Skipworth says.

"It's about the lifestyle," he says. "Our eventual homebuyers are people who want to enjoy maintenance freedom from their single-family homes, people who work hard and play hard, so amenities are first and foremost in their priorities. For example, they may have a workout room with gym equipment in their current home — they shouldn't have to give that up to move into a condo. That's why The Bentley House lifestyle includes a fully

equipped health club with his-and-hers steam rooms."

In the building's central foyer, homeowners and their guests are greeted by a two-story water feature. An exclusive owners' lounge features a billiards and game room, and a theater with surround sound and a big screen is available for viewing major sporting events, movies and more. The rooftop patio is perfect for starlit nights or warm-weather festivities. Beneath the building's stucco and tile exterior, steel-and-concrete construction was designed to ensure a level of quiet within each home.

The two-bedroom homes at The Bentley House range from 1,262 to 1,860 square feet, with layouts that include dens, personal media rooms, computer stations and dining space.

Interior finishes include granite countertops, stainless steel appliances, maple cabinets

View these home

Open noon–5 p.m. weekends and noon–6 p.m. weekdays at 2700 N.W. Pine Cone Drive, Issaquah

Prices

Silent bids accepted through Oct. 31

Information

425-830-8971 or bentleyhouseliving.com

and 8-foot solid wood interior doors. Window walls, 9- and 14-foot ceilings, air-conditioning systems, walk-in bedroom closets and built-in niches in living areas add character to individual homes.

For those who commute or enjoy a recreational vehicle, two spaces are reserved for each homeowner in the underground parkade. Private RV/boat garage spaces are also available.

Professionals will appreciate the on-site business center, where wireless Internet, printers and desk space are provided.

Just minutes from the boating and fishing on Lake Sammamish, this new enclave is also near the trailhead of year-round hiking in nearby Tiger, Cougar and Squak mountains. Cross-country and downhill skiing are about a half-hour drive east at The Summit at Snoqualmie.